

Let AI do the heavy lifting with your outside counsel data.

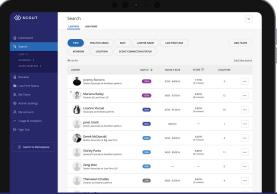
## Do You...

Want to create and manage a law firm panel program based on data? Need to track institutional knowledge about outside counsel relationships for continunity, rate reviews and other goals? Need a way to measure outside counsel performance alongside other important data, like DEI metrics?

Then you need **Scout**, our new outside counsel decision-making platform.

Scout leverages artificial intelligence (AI) to structure outside counsel data and help legal teams uncover insights into their trusted firm relationships. Top legal departments use Scout to:

- Centralize knowledge on outside counsel relationships
- Track and review performance alongside other important information like expertise and experience
- Find best-fit firms for new matters
- Create hiring guidelines to streamline decision-making
- Align hiring with goals for your legal department (e.g., cost savings or diversity certifications)





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## **HOW DOES IT WORK?**

Scout uses AI to collect and organize data from disparate sources and make it easily searchable, putting all of the key information corporate legal departments need to make outside counsel decisions at their fingertips.

Legal departments as large as the Fortune 10 use Scout to:



Identify the best fit lawyers from their outside firms for new matters



Share department-wide knowledge about law firm performance and relationships



Create hiring guidelines to streamline decision-making and align hiring with department goals (e.g., cost savings or diversity certifications)

## USERS SAY ...

Scout is like a **flashlight** — it's not necessarily creating new information but **highlighting things that might otherwise be hidden** in the shadows.

- Farrah Pepper, Chief Legal Innovation Counsel, Marsh McLennan in **Business Insider** 

Scout is a **game changer** for the legal industry. It creates a new category of legal department software that **broadens and deepens** in-house teams' relationships with their external counsel. Scout is **setting a new standard** for how corporate legal departments and law firms communicate.

- An Trotter, Senior Director of Operations, Office of the General Counsel, Hearst

